

Eagle Press Release



...Expertise in the Field

Exel Computer Systems and Cybit join forces to deliver a complete Field Service and Vehicle Tracking solution

Exel Computer Systems plc, the leading UK based author of business management systems has partnered with Cybit Ltd, the UK's leading Telematics Service Provider, to offer a fully integrated, out-of-the-box Field Service Management (FSM) and Vehicle Tracking solution.

Historically companies would have had to invest in two separate systems to meet the challenges of delivering a complete mobile field service solution. This would necessitate a degree of data duplication on each system as well as increasing time and resources required to update and manage each system.

Rue Dilhe, Exel's Managing Director, explains how Exel and Cybit bring together unparalleled levels of expertise in this sector. "This agreement will allow Exel to offer an enhanced product to our customers by bringing together two very important, and yet historically separate business systems, namely the field service management system and the vehicle tracking solution. Companies that use our Eagle Field Service solution to manage and organise their remote service engineers will also be able to track and report on the location of those engineers in real-time, thereby improving operational control and increasing customer service levels."

Cybit's Group Sales and Marketing Director, John Wisdom comments on how the two solutions complement each other perfectly. "Cybit has a proven history of providing our customers with the right tools to manage a mobile service workforce effectively and profitably. By integrating with Exel's Eagle Field Service solution it will allow those same customers to implement a complete mobile management solution, which provides real-time information and resources to the field based engineers."

Further information about Eagle Field Service can be found online at <http://www.eaglefieldservice.com>

Further information about Cybit's Vehicle based telematics services can be found online at <http://www.cybit.co.uk>

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EAGLE FIELD SERVICE

About Exel Computer Systems

UK based Exel Computer Systems has nearly 25 years experience of developing integrated business solutions to an increasingly diverse customer base, across a number of industries worldwide.

Eagle Field Service is a complete mobile management solution providing real-time information and resources to field based engineers delivered directly to their mobile or touch screen device. Designed to provide unprecedented levels of control and visibility, the core elements of the system include a comprehensive Contact Management System, Warranty Service, Engineer Scheduling, Remote Engineer Applications and Document Management. Optional integrated modules are available for CRM, Stock Control, Purchasing and Finance.

Exel has over 650 implementations worldwide and thousands of users, including a number of the world's best known companies.

About Cybit Ltd

Cybit is a global force in Telematics, operating within three core sectors: Internet-based vehicle Telematics solutions; Economic Exclusive Zone (EEZ) Management; and Private Mobile Radio (PMR) based asset tracking and precise positioning solutions.

In the vehicle Telematics sector, Cybit is one of Europe's leading Telematics Service Providers. More than 2,000 business-to-business clients use the company's fleet and asset management solutions to manage in excess of 50,000 assets primarily in the public sector, service industries and logistics and distribution markets. Solutions include in-vehicle technologies, workflow management, CanBUS integration and internet-based monitoring and reporting software. The company also provides consulting services to advise on operational and legal issues such as duty of care and working hours.